

FOR IMMEDIATE RELEASE

**Contact:**

Karen Amundson  
Marketing Specialist  
952-906-7474  
[karen.amundson@westwoodps.com](mailto:karen.amundson@westwoodps.com)

**Source:**

Westwood Professional Services, Inc.  
7699 Anagram Drive  
Minneapolis, MN 55344  
952-937-5150  
[www.westwoodps.com](http://www.westwoodps.com)

**WESTWOOD ACQUIRES ETG, INC.**

September 29, 2008

MINNEAPOLIS, MN – [Westwood Professional Services Inc.](#), a national energy and land development consultant, has acquired [ETG, Inc.](#), a photogrammetric mapping company based in Overland Park, Kansas. The acquisition enhances Westwood's Pre-Design package of services to more fully support the needs of customers at a project's onset.

"The acquisition of ETG gives Westwood a unique opportunity to capture growth in the transmission, wind, pipeline and other land development industries," says Dwight Jelle, Westwood's President. "ETG's services and deliverables are a key first step in providing solutions to development projects. Our combined services will streamline project delivery while reducing costs to the client." Jelle views ETG's geographic location as a benefit to clients and a strategic move for Westwood, "With an office location right in the middle of the U.S. we will better service our national clients."

Mike McCullough, ETG Vice President says, "ETG, Inc. is very excited about the acquisition. Combining Westwood's financial and professional resources with ETG's unique services and professional experience, we will provide a more comprehensive suite of services to our clients as we move forward."

Westwood's Energy Sector Vice President, Paul Greenhagen believes the move differentiates Westwood from the competition. "The acquisition provides our clients a mix of cost-effective project solutions unlike any other in the marketplace. This is a win-win for both Westwood and ETG clients, as well as our company and our staff."

ETG is most recognized for Scale-Accurate Digital Imaging (SADI), their proprietary software solution to corridor mapping. Using SADI, they have mapped more than 42,000 square miles in 26 major metropolitan areas, and more than 5,000 linear miles of utility, rail, and transportation corridor nationwide. They have successfully completed more than 1,200 SADI work tasks ranging in size from 10-acre substation sites to a 1,200 square-mile, county-wide SADI / outside plant facility location program. Approximately 90 percent of ETG clients have engaged them in multiple projects.

**About Westwood:**

Westwood Professional Services, Inc. is a multi-disciplinary design firm providing complete and sustainable solutions to Energy and Land development clients nationwide. Westwood's services include; energy real estate services, planning, engineering, surveying, aerial mapping, GIS, environmental, landscape architecture, visualization, cultural resource management, traffic, parking & transportation, construction services, and erosion control services. Westwood was established in 1972 and has more than 175 employees in five offices.

###